Employer Perspectives on Non-Degree Credentials: Recent Research Results and Implications for Future Study



Non-Degree Credentials Research Network Washington, D.C. August 12, 2019

Sean Gallagher, Ed.D.

Executive Director & Executive Professor of Educational Policy Northeastern University Center for the Future of Higher Education & Talent Strategy

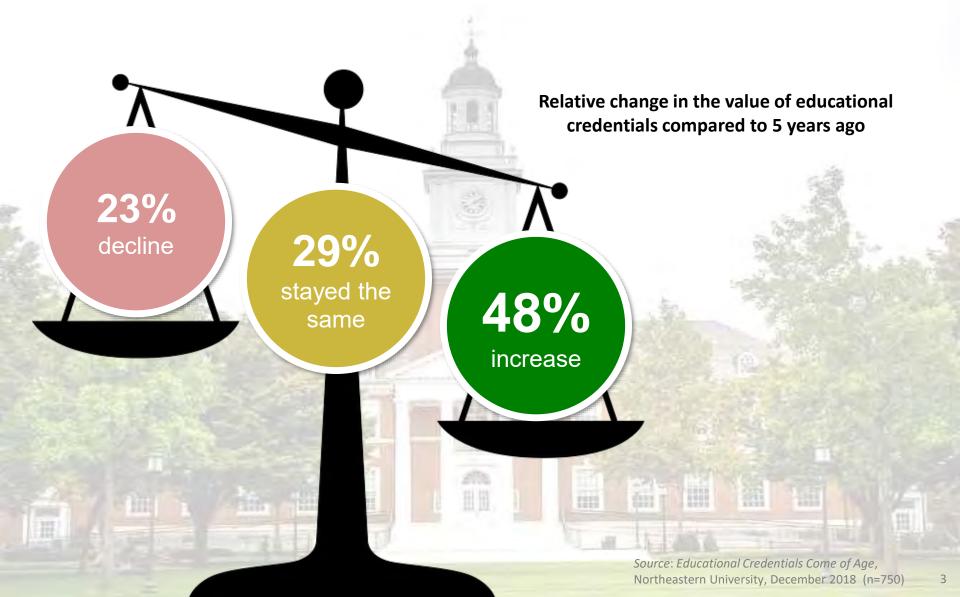
🥖 @HiEdStrat

A National Survey of Employers

- Role of educational credentials in hiring understudied
- New developments further complicate the picture:
 - New types of credentials
 - Online learning
 - Technology-driven shifts in hiring practice

- National survey of 750 HR leaders (Aug-Sept 2018)
- Census-representative across industry sectors and company sizes
- Focus on perceptions, policies, practices

Over the Last 5 Years, the Value of Educational Credentials in Hiring Has *Increased or Stayed the Same* for Most Employers



Microcredential Awareness is Growing

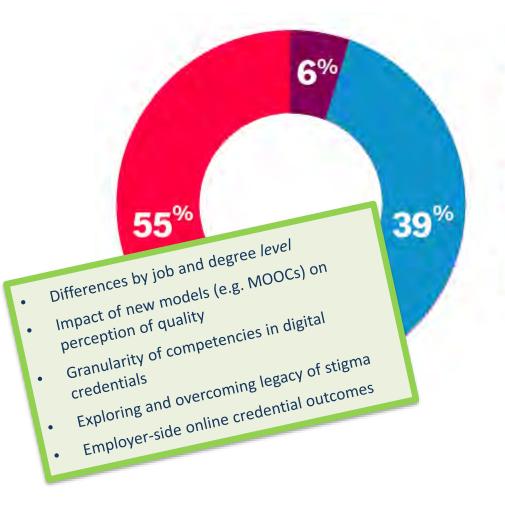
Figure 8. Level of Awareness or Experience with the Various Types of "Microcredentials" that May Appear on a Candidates' Resume



Source: Northeastern University national employer survey of hiring leaders, September 2018 (n=750)

Online Credentials Are Now Mainstream

Perception of Quality for Credentials Earned Online



Credentials earned online are generally lower quality than those completed in-person

No difference - credentials earned online are generally equivalent to those completed in-person

Credentials earned online are generally higher quality than those completed in-person

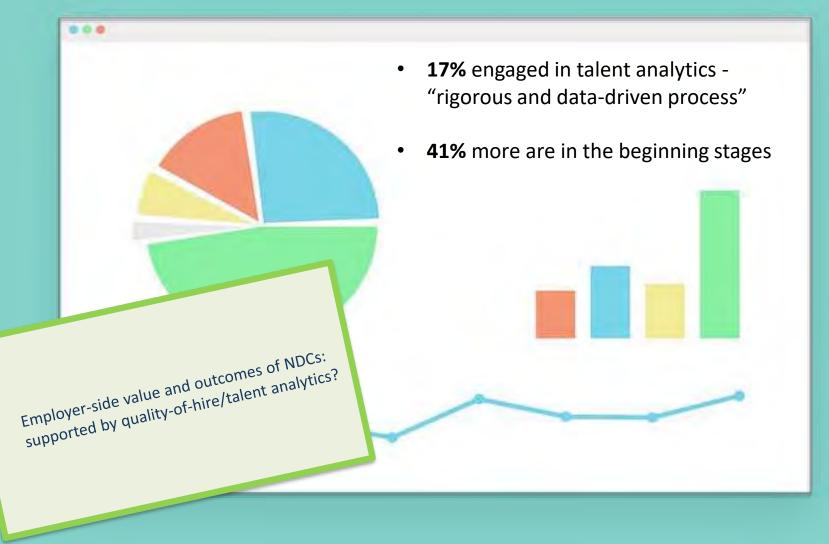
What Attributes Signal Credential "Quality?" (Issuer)

Importance of <u>Credential Issuer</u> Attributes in Signaling Quality



Source: Educational Credentials Come of Age, Northeastern University, December 2018 (n=750)

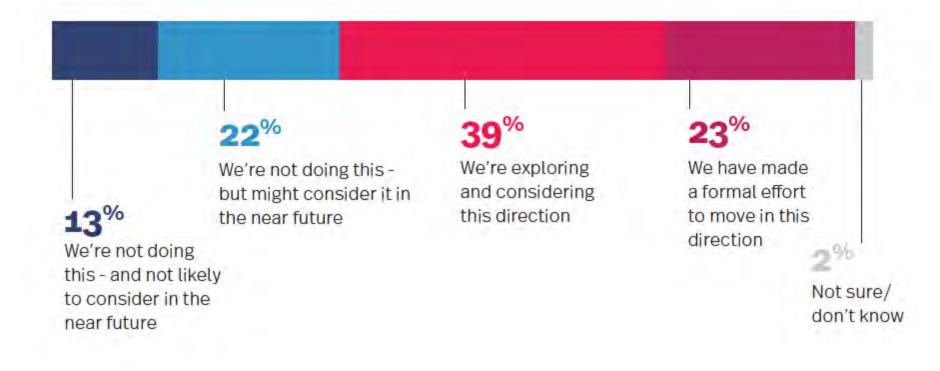
Talent Analytics is Beginning to Reshape Hiring and the Setting of Educational Qualifications



Source: Educational Credentials Come of Age, Northeastern University, December 2018 (n=750)

Growing Momentum for Skills-Based Hiring

Extent to Which Organizations Have Formal Skills-Based Hiring Initiatives Underway or Are Considering a Strategy That De-Emphasizes Degrees and Prioritizes Skills



Work-Integrated Learning: A Key Theme in **Employers' Recommendations for Colleges & Universities**

Top 3 Ranking



9

Concluding Thoughts

- Broader talent strategy and workforce planning where NDCs fit in
- Fragmented decision-making: policies and practices
- Education and experience intertwined: unpacking this and W.I.L.
- Understanding employer-side outcomes of NDC hires
 Leading to potential shifts in talent acquisition
- Understanding potentially significant differences by context:
 Industry sector; occupational type/level; geography; employer scale
- An employer network/standing intelligence vs. recreating the wheel
- Tracking impact of continuous innovation in credential types and forms
- What does the ideal non-degree credential look like in various contexts?